Global Assessment Report, 12th Edition:
The Laboratory Analytical and Life Science Instrumentation Industry
Market Forecast: 2012-2016

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Information for Success

SDi’s Global Assessment Report, 12th Edition provides detailed data on every major life science and analytical instrument technology in the industry, enabling you and your staff to make accurate evaluations and informed decisions. Numerous vendors, distributors and investors will reference this report over the coming years as the most comprehensive and accurate source of information on the analytical and life science instrument industry.

The report has been expanded from the previous edition, and now covers 254 product segments within 79 technology categories grouped into 10 laboratory instrument sectors. Market sizing for 2011, growth rates, and detailed analyses are presented for each, as well as market forecasts for 2012 through 2016. Each instrument technique is covered in a five to seven page section that includes data and discussion of market segmentation by product, industry, lab function, and region. Data on pricing and units sold, including used systems, is included in the product demand sections. In addition to vendor share data for 2011, a chart of vendor participation versus product area for all of the significant suppliers is included. A short listing of related business developments and/or significant product introductions is also included in each instrument technique section that provides added insight to the markets.

Market Leaders

An index of the leading life science and analytical instrument suppliers has been compiled within this report, allowing you to better compare the strength of competitors. Information on the companies profiled includes annual corporate and instrument sales, business descriptions, growth strategies, a brief history, and key financial ratios. The top 50 companies accounted for nearly $35 billion in annual sales in 2011, representing about 80% of the total instrument market.

Analytical Instrument Industry Index

Included in this report is a presentation on the long-established SDi Industry Index, which tracks the quarterly sales and profits of public instrument companies — 18 in total. This index is the only index dedicated to this field, and is found every month in Instrument Business Outlook (IBO) — an SDi industry newsletter that provides a continuous source of market data and analysis. With the index, executives can compare the financial results of their company with the results of the overall industry, as well as by sector, company size, and U.S.- versus non-U.S.-based firms.

This comprehensive report has something for everyone interested in the laboratory instrument market: financial and trending data for CEOs, specific instrument market analyses for product managers, competitive information for sales and marketing managers, company profiles for the investment community, and more. The report draws on SDi’s experience in analytical instrumentation and offers valuable insights into this industry. Every participant or observer of this field should have a copy of this report to refer to for insight.

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