



Market Analysis & Perspectives Report

# Global Assessment Report, Edition 10.5

The Laboratory Life Science & Analytical  
Instrument Industry, 2008-2012

Published August 2009



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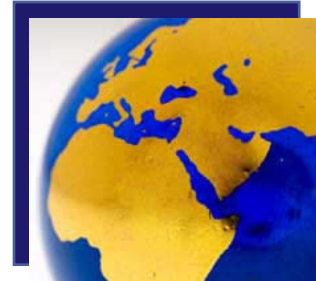
### **Information for Success**

SDi's *Global Assessment Report, Edition 10.5* provides detailed data on every major life science and analytical instrument technology in the industry, enabling you and your staff to make accurate evaluations and informed decisions. Numerous vendors, distributors and investors will reference this report over the coming years as the most comprehensive and accurate source of information on the instrument industry and specific technology markets.

Market sizing for 2007 and 2008, growth rates, and detailed analyses for over 60 instrument techniques in nine technology categories are presented, as well as market forecasts for 2009 and 2012. Each instrument technique is covered in a five-page section that includes data and discussion of market segmentation by product, industry, function, and region. Data on pricing and units sold is included in the demand by product sections. In addition to vendor share data for 2007, a chart of vendor participation versus product area for all of the significant suppliers is included. A short listing of related business developments and/or significant product introductions is also included in each instrument technique section.

### **Market Leaders**

An index of leading life science and analytical instrument suppliers has been compiled and included in this report, allowing you to find out the true strength of competitors. Information on the companies profiled includes annual corporate and instrument sales, business descriptions, growth strategies, a brief history, and key financial ratios. The top 50 companies accounted for about \$31 billion in annual sales in 2008, representing over 80% of the total instrument market.



### **Analytical Instrument Industry Index**

Included in this report is a presentation on the long-established SDi Industry Index, which tracks the quarterly sales and profits of public instrument companies — 25 in total. This index is the only index dedicated to this field, and is found every month in Instrument Business Outlook (IBO) — an SDi industry newsletter that provides a continuous source of market data and analysis. With the index, executives can compare the financial results of their company with the results of the overall industry, as well as by sector, company size, and U.S.- versus non-U.S.-based firms.

This comprehensive report has something for everyone interested in the laboratory instrument market: financial and trending data for CEOs, specific instrument market analyses for product managers, competitive information for sales and marketing managers, company profiles for the investment community, and more. The report draws on SDi's experience in analytical instrumentation and offers valuable insights into this industry. Every participant or observer of this field should have a copy of this report to refer to for insight.

**For More Information**  
Call (310) 641-4982.

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The Laboratory Life Science and Analytical Instrument Industry 2008-2012

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